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[www.riverstates.com](http://www.riverstates.com)



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February 14, 2018

Stephen Healy, EPA OTAQ  
Compliance Division

Dear Mr. Healy,

This letter is being sent per DTNA glider-changeover to 2018 EPA Requirements of sale glider kits for U.S. Domicile.

Our company, River States Truck & Trailer, meets the small business criteria listed in 40-CFR 1037.150(c) and the small business criteria specified in 13 CFR Part 121.201. Our company currently employs 241 people. In 2016 we employed 233, and in 2015 we employed 242.

River States Truck & Trailer Inc., voting stock is 100% owned by myself, Joseph T. Laux.

Employee Counts in the last 3 years again are:

2017 = 241  
2016 = 233  
2015 = 242

From 2010 to 2014 we built [REDACTED] That was in December 2013 and FET was charged. We currently have an order for [REDACTED] from Krenz Tracking and are seeking your approval to have these built by DTNA. FET will be charged to these glider kits not out of law, but to 100% protect our company.

Please let me know what additional information you may need from me.

Thank you,

A handwritten signature in black ink, appearing to read "Joe T. Laux".

Joseph T. Laux  
President  
River States Truck & Trailer, Inc.  
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La Crosse, WI 54601  
608-791-4639  
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